Repeat and Referral Secures New Contracts for Britannia

Repeat business from an existing client and referral from a consultant have helped Britannia secure two new contracts.

Developer Morbaine has awarded Britannia a £2.6m contract entails the construction of a 25,000 sq ft store for Wickes and a separate 7,500 sq ft store for Pets at Home in Ashby de la Zouch. Both will be served by the same car park which will have a capacity for 200 vehicles.

Morbaine and Britannia have a successful track record of working together, notably on the £1.2m construction of three retail units in Evesham.

Britannia has also secured its first contract at Milton Park in Oxfordshire thanks to a recommendation from Project Managers Christopher Smith Associates. The £645,000 scheme for MEPC Milton Park involves the strip out and refurbishment of three units. Milton Park is one of Europe's largest multi use business and science parks, accommodating over 160 companies which, combined, employ around 6,500 people in 3,400,000 sq ft of business and science space.

Paul Halfpenny, Managing Director of Britannia Construction, commented: "It is a great pleasure to know that our clients and consultants have the confidence in our ability and are happy to return to us for further work and recommend us to new clients. Customer satisfaction is at the heart of our business and a key measurement in the success of our business."

Credits

Ashby de la Zouch
Client: Morbaine Limited
Project Manager: Willard Project Management
Architect: The Harris Partnership

Milton Park
Client: MEPC Milton Park
Project Manager: Christopher Smith Associates

27th January 2009