# Supporting UK Infrastructure









**Renew Holdings plc**Analyst and Investor Presentation



14th April 2016

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## Agenda

Brian May Introduction

**Chief Executive** 

Paul Scott Water

**Engineering Services Director** 

Andries Liebenberg Rail

Managing Director AMCO Rail

Paul Scott Nuclear

**Engineering Services Director** 

Brian May Summary

Chief Executive

## Preclose

#### Trading update

- Trading for the half year ended 31 March 2016 is ahead of the comparative position last year and in line with the Board's expectations
- The Board anticipates reporting an increased forward order book and a reduction in net debt

#### Board changes

- Retirement of Brian May on 30 September 2016
- Appointment of Paul Scott as CEO from 1 October 2016
- Appointment of Andries Liebenberg to the Renew Board

## Strategy

Through our branded businesses we

- Provide multidisciplinary engineering services nationwide through our directly employed workforce where we maintain & develop UK infrastructure in the Energy, Environmental & Infrastructure markets
- Carry out High Quality Residential projects in London and the Home Counties specialising in major structural engineering works

# Group financial track record

Y/e 30 September



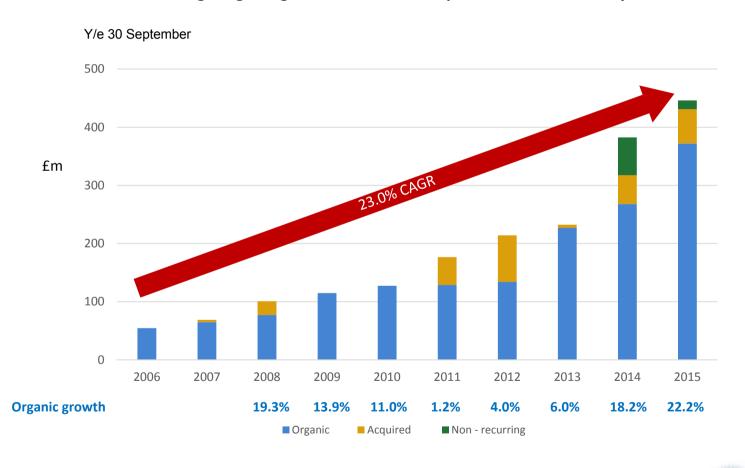


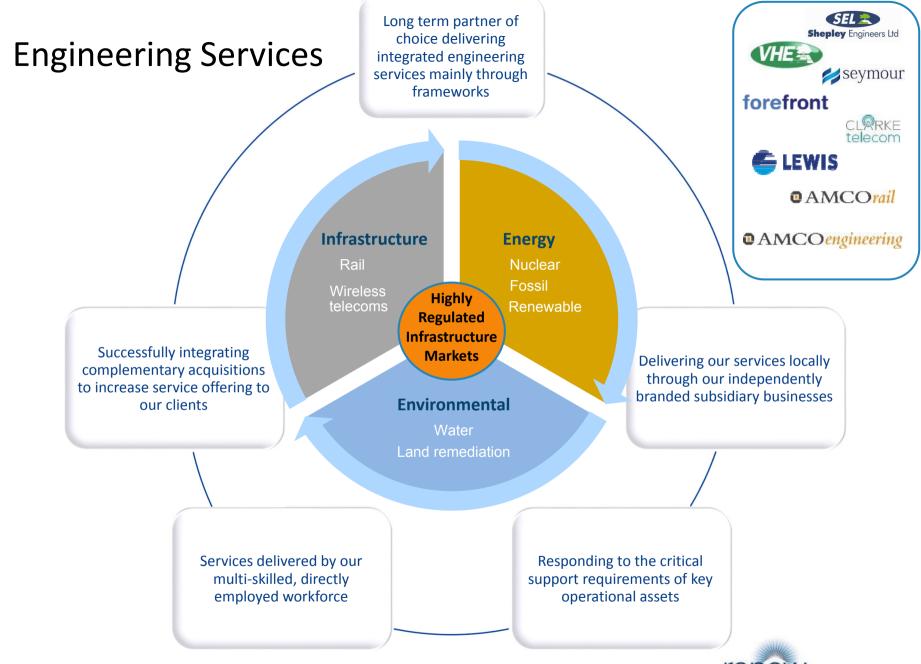




# **Engineering Services revenue**

#### Average organic growth rate of 12.7% per annum over last 9 years







## Water

Paul Scott Engineering Services Director Renew Holdings plc











## Renew water sector offering

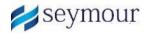
#### **Our focus**

- Supporting the water industry in maintaining and renewing its networks
- Supporting flood risk management programmes

#### How we are engaged

- 12 long-term frameworks
- Emergency response

#### **Our brands**







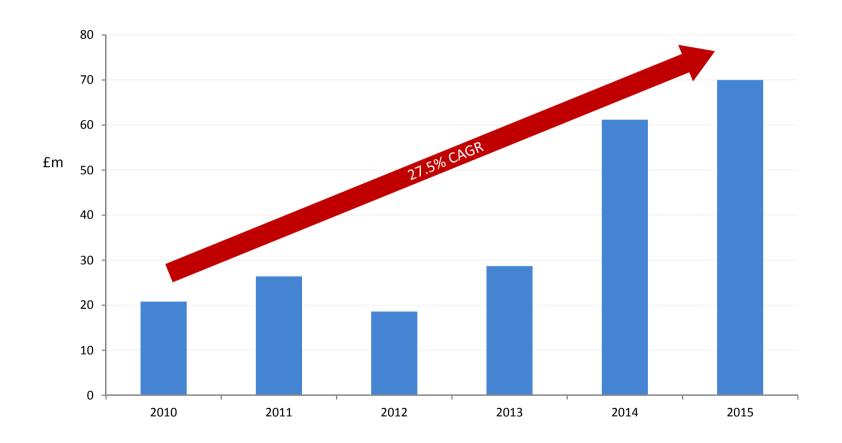
#### **Our capabilities**

- Operational support and asset care
- · Critical planned and reactive maintenance
- Maintaining strategic water mains and main drainage
- Clean and waste water rehabilitation infrastructure
- Flood alleviation and attenuation
- Port, harbour and sea defences



# Revenue growth in the water sector

Y/e 30 September



Water AMP6 investment

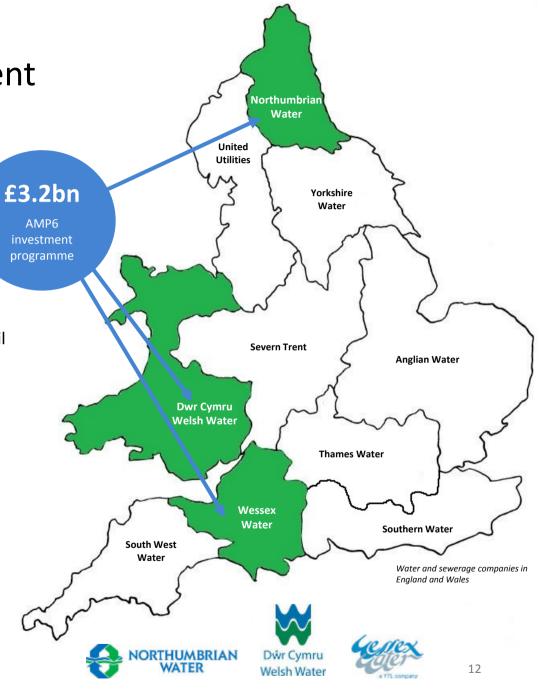
 UK water companies, regulated by Ofwat, undertake large scale investment programmes

 These programmes maintain and renew water and sewerage infrastructure assets

 Work on the 5-year Asset Management Programme 6 ("AMP6") commenced in April 2015

#### **AMP6 Infrastructure expenditure**

- Northumbrian Water £0.5bn
- Welsh Water £1.5bn
- Wessex Water £1.2bn



## Northumbrian Water

#### Northumbrian Water's assets include:

- 16,000km of water mains
- 32,000km of sewers

AMP6 expenditure £0.5bn

#### Our role

- £14m per annum Sewerage Repairs and Maintenance Framework operating as one of two suppliers
- · Trunk mains cleaning
- Emergency reactive works
- Flood prevention programmes



## Welsh Water

#### Welsh Water's assets include:

- 26,500km of water mains
- 30,000km of sewers

AMP6 expenditure £1.5bn

#### Our role

- Pressurised Pipelines Frameworks
- Major and Minor Civil Engineering Frameworks
- Emergency reactive works



## Wessex Water

#### Wessex Water's assets include:

- 11,600km of water mains
- 34,500km of sewers

AMP6 expenditure £1.2bn

#### Our role

- Delivery Partner on
  - Civils & EMI Framework with an estimated total value of £350m
  - £225m Integrated Grid programme
- Minor Civils Framework







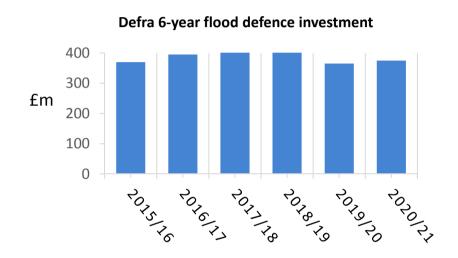




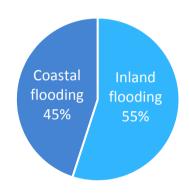


## Flood defence investment

Defra is committed to a six-year £2.3bn programme of capital investment to improve defences up to 2021



Government investment in managing flooding risk over the next 6 years











## **Environment Agency**

- Civils frameworks covering the Environment Agency's national asset portfolio
- Exclusive 4-year MEICA framework for the Northern Region covering 600 flood control and water management sites
- 24/7 emergency response service
  - Emergency works undertaken in York and Cumbria following the recent severe weather











## Rail

Andries Liebenberg Managing Director AMCO Rail

### **AMCO** Rail

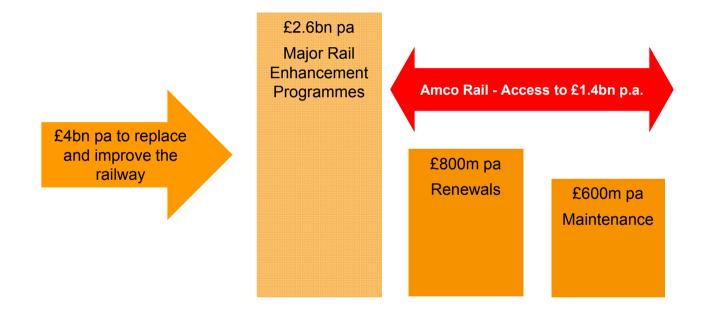
- Working in the rail sector for more than 20 years
- 6 regional business units aligned with Network Rail nationwide
- Direct delivery organisation with over 1,000 engineering support staff and multi-skilled operatives
- 4<sup>th</sup> largest infrastructure provider to Network Rail
- 'Off track' civil, mechanical, electrical, renewals and maintenance
- 13 nationwide framework contracts (6 maintenance & 7 renewals)
- 24/7 business including emergency response

#### Network Rail assets

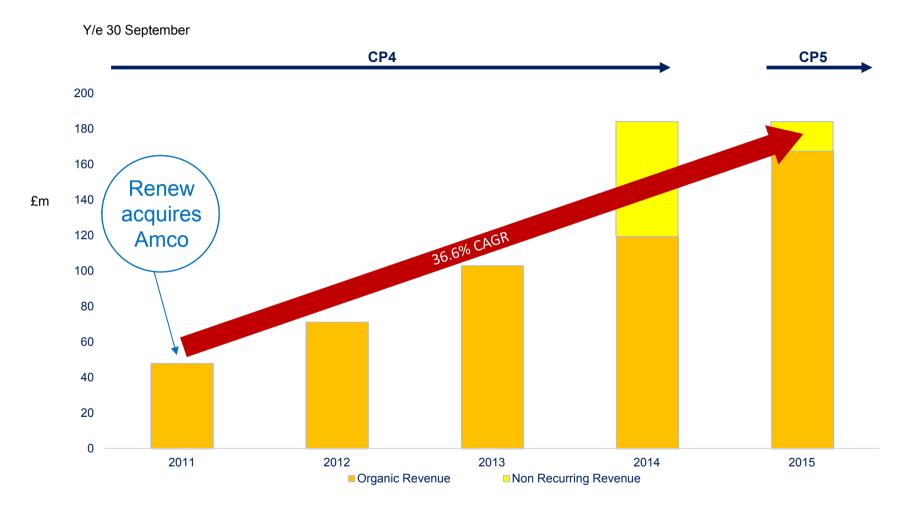
- 40,000 bridges & viaducts
- 700 tunnels
- 23,000 culverts
- 25,000 major embankments
- 7,000 level crossings
  13,500 line side structures

## Size of Network Rail market

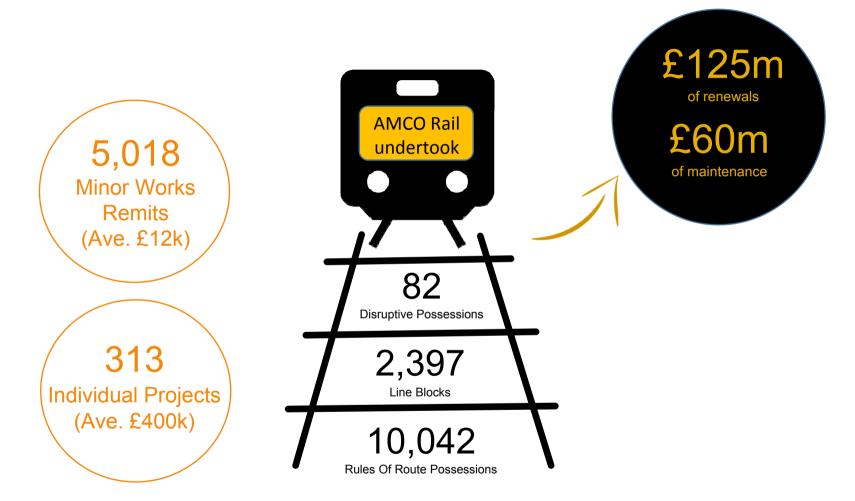
#### Control Period 5 (CP5) - April 2014 to March 2019



# Revenue growth in the rail sector



## 2015 in numbers



# Emergency response capability - Dawlish









# Emergency response capability







# Tunnel expertise & innovation









# Renewals & maintenance projects









# Working with other Renew Group companies









## Strategy

- Maintain our reputation for safe and effective delivery
- Continue to build on long term relationships with Network Rail
- Foster new relationships with Train Operating Companies
- Maintain emergency responsiveness
- Maximise opportunities from HS2/3 interface with existing infrastructure

Long-term market underpinned by increasing passenger numbers and an ageing network



## **Nuclear**

Paul Scott Engineering Services Director Renew Holdings plc

## Renew nuclear sector offering

#### **Our focus**

- Integrated Engineering Services to the nuclear industry
- Concentrating on high hazard risk reduction operations
- Supporting the maintenance and decommissioning of operational and redundant facilities

#### How we are engaged

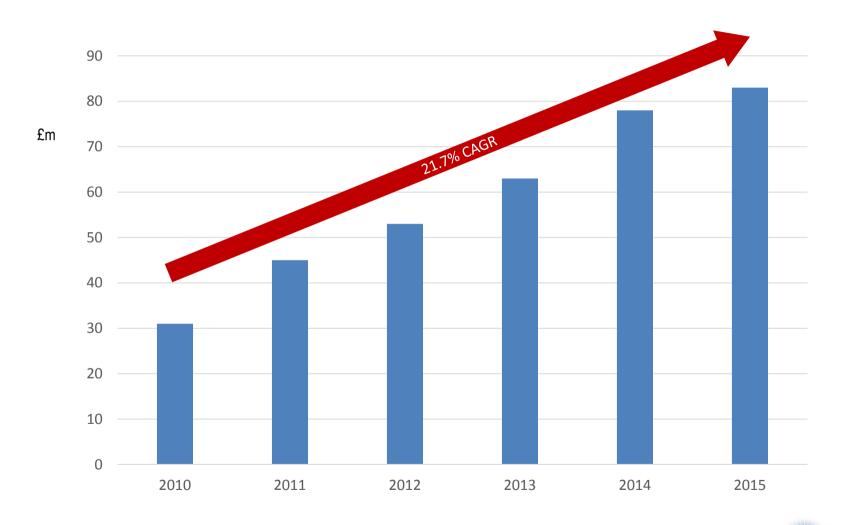
- 15 long-term frameworks
- Enhanced via selective project activity

#### **Our capabilities**

- Operational support and asset care
- Critical planned and reactive maintenance and renewals
- Civil, mechanical and electrical engineering
- Decommissioning, decontamination and remediation
- Specialist fabrication and manufacturing



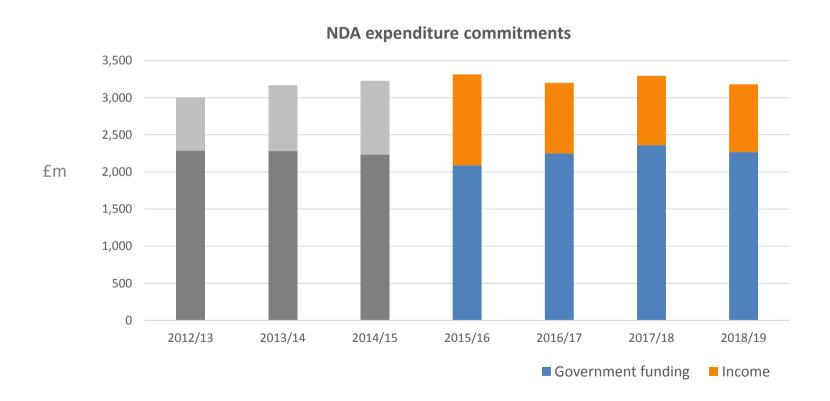
# Revenue growth in the nuclear sector



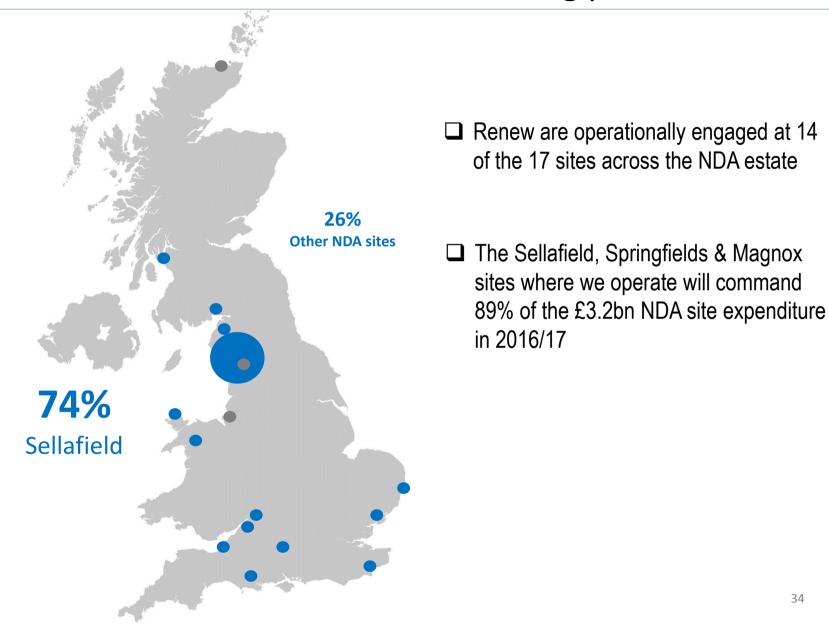


## Nuclear Decommissioning Authority clean-up mission

- ☐ Most recently forecast UK Nuclear Decommissioning Provision is in excess of £70 billion
- ☐ Current expenditure in 2015/16 of £3.3 billion
- ☐ Three year NDA forecast expenditure indicates consistent level of commitment



## NDA UK wide nuclear decommissioning provision



## Sellafield

- ☐ Is as old as the UK's nuclear industry
- ☐ 6 square kilometres
- ☐ 1,000 nuclear facilities
- ☐ Largest nuclear site in Europe
- ☐ Most diverse portfolio of any nuclear site in the world
- ☐ Some of the most hazardous nuclear complexes in the world

#### NDA forecast life cost

- £53bn to final site clearance
- 2015/16 expenditure £1.95bn
- 2016/17 expenditure £2.00bn

## Strength of our position at Sellafield

- ☐ 68 years of continuous support at the site
- ☐ Intimate knowledge of site assets
- ☐ High complement of security cleared staff (from basic to the highest classification)
- ☐ Largest ME&I trade employer (6 x nearest competitor at the site)
- ☐ Highest number of contractor trainees at the site (50 trade apprentices)
- ☐ A proven responsive and collaborative culture
  - 2015 awards from both Sellafield Ltd and the NDA for collaboration
- ☐ Excellent H&S performance in this high hazard environment
  - Over 7 years and 9 million hours of operations without a Lost Time Accident
  - Sellafield Site Award 2015 exemplary safety performance

### **Business differentiators**

□ Multidisciplined direct delivery
 □ Responsive delivery at any task size
 □ Capability across all key workstreams
 □ Integrated offering via complementary subsidiaries and wider Group capability
 □ Expanding range of services

## Acquisitive nuclear growth

1995 WCEL		2006 PPS		2008 ∕1EL	201 Amo		2016 NDSL	
High Quality Fabrication		Electrical & Instrumentation		Precision	Machining Magno	ox Site Services	Nuclear Deco	ontamination

- ☐ The broadening of our nuclear service offering has supported our framework success
- ☐ Attractive integrated services delivery model



#### **☐** Multi Discipline Site Works Framework

- Aligned with Production Operations
- Services provided under various arrangements since 1990
- 1,174 tasks delivered since renewal in April 2013
- Average task value c£40k
- Planned and reactive maintenance as well as asset care and improvements

#### **☐** Bulk Sludge Retrieval Framework

- Removal of inventory and fuel from the First Generation Magnox Storage Ponds
- One of the highest priority programmes
- Services provided under various arrangements since 1995
- 1,500 separate tasks delivered since the start of the current framework in November 2011
- Average task value c£17k

#### **☐** Decommissioning Delivery Partnership Framework Agreement

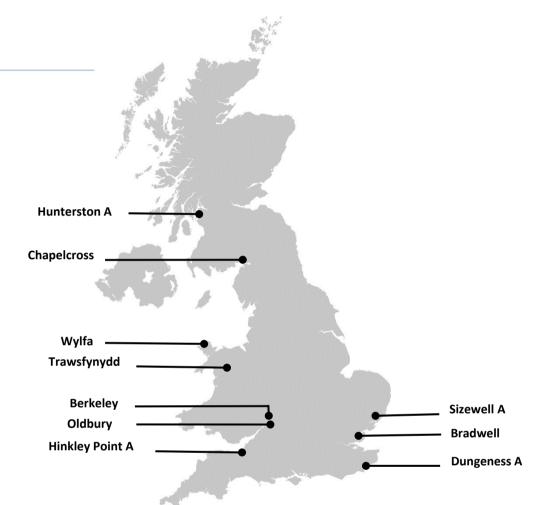
- Replaces a number of existing arrangements across the decommissioning programmes
- In December 2015 we secured places on all three lots
- An essential vehicle for the site's long term decommissioning delivery strategy
- Up to £1.5bn across all lots and over the ten year term from March 2016

#### **☐** Bundling Spares Agreement

- Supplying nuclear facilities with high quality manufactured components
- A highly responsive machining & fabrication service
- Qualifications to the highest standards demanded by the nuclear sector

## Magnox

- 10 Reactor sites
- ☐ Research at Harwell & Winfrith
- ☐ All to be in quiescent state by 2028
- ☐ Close out dates up to 2105



#### How we are engaged

- ☐ Sole provider on the 4-year, £30m Electrical, Controls and Instrumentation framework
- ☐ Land Quality Services and Remediation framework
- ☐ Supporting all sites via frameworks which run until 2021
- ☐ Future opportunities for decommissioning and remediation at all sites

#### **New Nuclear**

Sites currently under development

#### **EDF Energy**

Hinkley Point 'C' - 2 EPR reactors

- estimated cost c£20bn

#### **Horizon Nuclear Power**

Wylfa - 2 ABWR's reactors

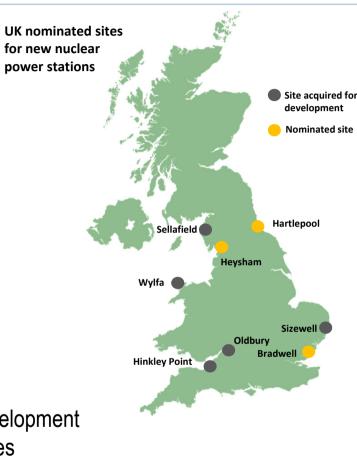
- estimated cost c£10bn

#### NuGen

Moorside, Sellafield - 3 AP1000 reactors

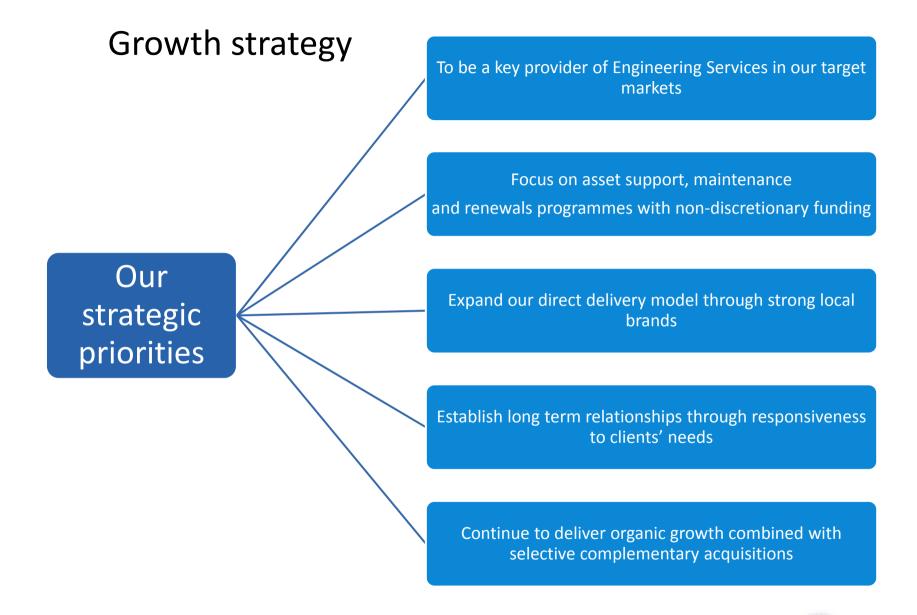
- estimated cost c£10bn

- ☐ Not an essential feature of our medium term strategy
- ☐ Actively involved in opportunities at every site under development
- ☐ Not attracted by the large bulk ME&I installation packages
- ☐ Formal relationships established with specialist nuclear equipment providers
- ☐ Initial opportunities are focused on
  - Installation support for bespoke equipment
  - High integrity fabrication and machining supply
- ☐ Strong socio-economic connection to the Moorside site

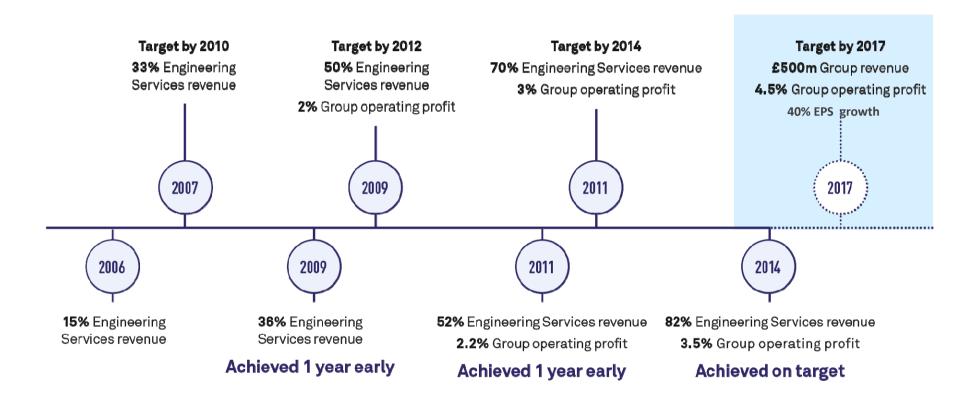


# **Summary**

Brian May Chief Executive Renew Holdings plc



## Strategic targets



2017 targets achievable without further acquisitions

### Outlook

Board confident of meeting strategic targets by 2017



First half trading position ahead of last year



Further organic growth from increased order book



Further reduction in net debt

Interim results for the six months ended 31 March 2016 to be announced Tuesday 24 May 2016

#### Sources

12-15 Renew estimates from water company business plans:
 Northumbrian Water Business Plan 2015-2020: December 2013
 Dŵr Cymru Welsh Water Business Plan 2015-2020: June 2014
 Wessex Water Business Plan to 2020: June 2014

 17 Department for Environment, Food and Rural Affairs Funding for Flood and Coastal Erosion in England: December 2015
 22 Network Rail Limited Annual Report and Accounts: June 2014
 37 Nuclear Decommissioning Authority Business Plan financial year beginning April 2015 to March 2018: March 2015