



# Responsible Resilient Renew

#### **Renew Holdings plc**

Preliminary results for the year ended 30 September 2025

Paul Scott Sean Wyndham-Quin Chief Executive Officer
Chief Financial Officer

#### **Highlights**

Another year of record financial performance

Navigated challenges of CP7 disruption whilst capitalising on strong growth elsewhere

Strategic disposal and 2 acquisitions\*

Continuing to invest in our people

Record order book underpins our confidence for FY26 Proposed full year dividend 20.0p





#### Our differentiated business model

#### Our businesses

We provide multidisciplinary, mission-critical engineering services nationwide through our directly employed workforce where we maintain and renew UK infrastructure.

#### Our principal subsidiaries





















#### **Our differentiators**

- · Markets with committed regulatory funding
- Mission-critical infrastructure services
- Complex, challenging and highly regulated environments
- Compounded earnings growth and strong cash generation
- Low-risk, non-discretionary maintenance and renewals
- Highly skilled, directly employed workforce
- Adding value through innovation and collaboration









£725bn total Government commitment to UK infrastructure

#### Our investment case

#### Our six investment pillars













## Financial review

#### 5-year financial highlights

Consistent delivery on all key metrics demonstrates the strength of the Renew platform

Group revenue<sup>1</sup>

£1,116m



Adjusted<sup>1</sup> operating margin

6.5%



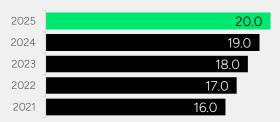
Adjusted<sup>1</sup> operating profit

£72.1m



Dividend per share

20.0p



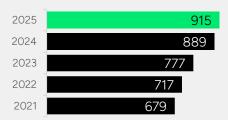
Adjusted<sup>1</sup> EPS p

67.1p



Order book £m

£915m



<sup>1</sup>Renew uses a range of statutory performance measures and alternative performance measures when reviewing the performance of the Group against its strategy. Definitions of the alternative performance measures, and a reconciliation to statutory performance measures, are included in Note 9 of the results announcement.

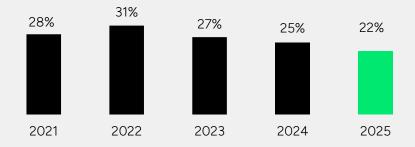
#### Income statement

	FY25 £m	FY24 £m
Revenue <sup>1</sup>	1,116.1	1,057.0
Operating profit <sup>1</sup>	72.1	70.9
Net finance costs	(3.9)	(1.0)
Profit before exceptional items and amortisation <sup>1</sup>	68.1	69.9
Exceptional items and amortisation	(11.5)	(9.7)
Profit before taxation	56.7	60.2
Taxation	(12.3)	(16.2)
Profit after taxation	44.4	44.0
EPS <sup>1</sup>	67.1	65.9

- Revenue<sup>1</sup> increased by 5.6% to £1,116.1m (2024: £1,057.0m)
- Operating profit<sup>1</sup> increased by 1.7% to £72.1m (2024: £70.9m)
- Adjusted<sup>1</sup> operating profit margin of 6.5% (2024: 6.7%)
- EPS increased by 1.8% to 67.1p (2024: 65.9p)
- Proposed full year dividend of 13.33p (2024: 12.67p)
- Full year dividend of 20.00p (2024: 19.00p)

ROCE

22%



\*ROCE = Adjusted LTM EBIT (post Tax) over average capital employed

- FY25 ROCE 22% (FY24: 25%)
- Greater than WACC of 9.8%
- 5-year average ROCE of 27%
- · Consistent high return on capital reflects asset light model

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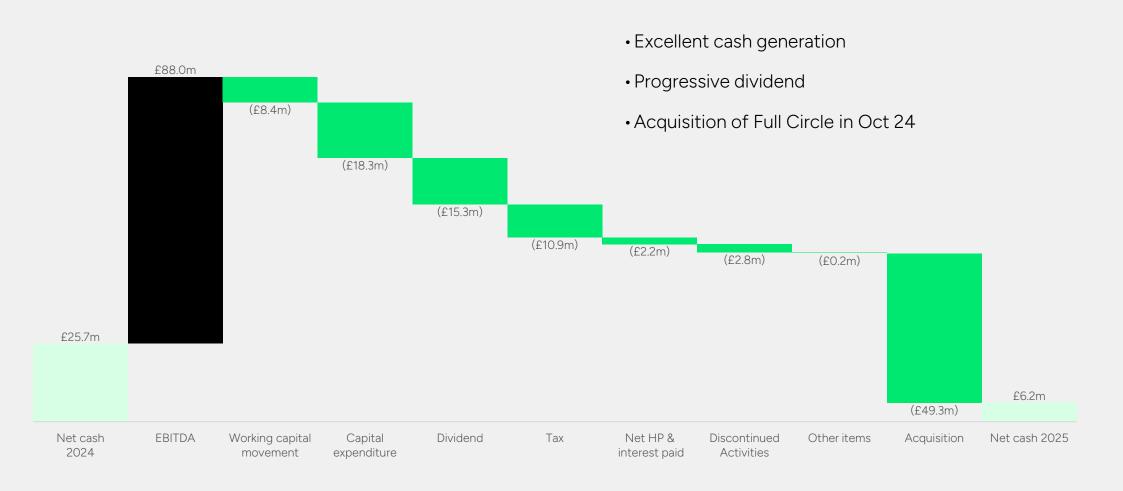
#### **Balance sheet**

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5 44 4 400 0 4 4	FY25	FY24
For the year ended 30 September	£m	£m
Intangible assets	237.2	195.1
Property, plant and equipment	27.5	25.6
Right of use assets	29.4	24.2
Investment in joint ventures	3.7	3.8
Deferred tax (liability) (net)	(9.2)	(9.1)
	288.6	239.6
Current assets	224.3	190.1
Current liabilities	(235.0)	(203.1)
Net current liabilities	(10.7)	(13.0)
Cash	6.2	28.2
Assets held for sale (net)	0.0	(9.5)
Long-term liabilities	(44.5)	(40.3)
Net assets prior to pension schemes	239.5	205.0
Pension schemes (net)	1.6	1.4
Net assets	241.1	206.4

- Pre IFRS16 net cash £6.2m (2024: £25.7m)
- IFRS16 net debt £(21.5m) (2024: £1.1m)
- £140m RCF secured until Oct 29 providing significant acquisition firepower
- Margin 150bps, decrease from 180bps
- Commitment fee 35bps
- Buy-out of the Amco pension scheme completed
- Provision against discontinued, historic liabilities in Allenbuild:
- -£2.8m cash outflow in year (2024: £0.9m)
- Provision maintained at £10.0m (2024: £10.0m)
- Acquisition of Full Circle for £50.5m in Oct 24
- Disposal of Walter Lilly in Oct 24
- Post year-end acquisition of Emerald Power for £12.3m in Oct 25
- Highly complimentary to our Excalon business

#### Cash flow bridge

Strong cash generation supporting growth strategy



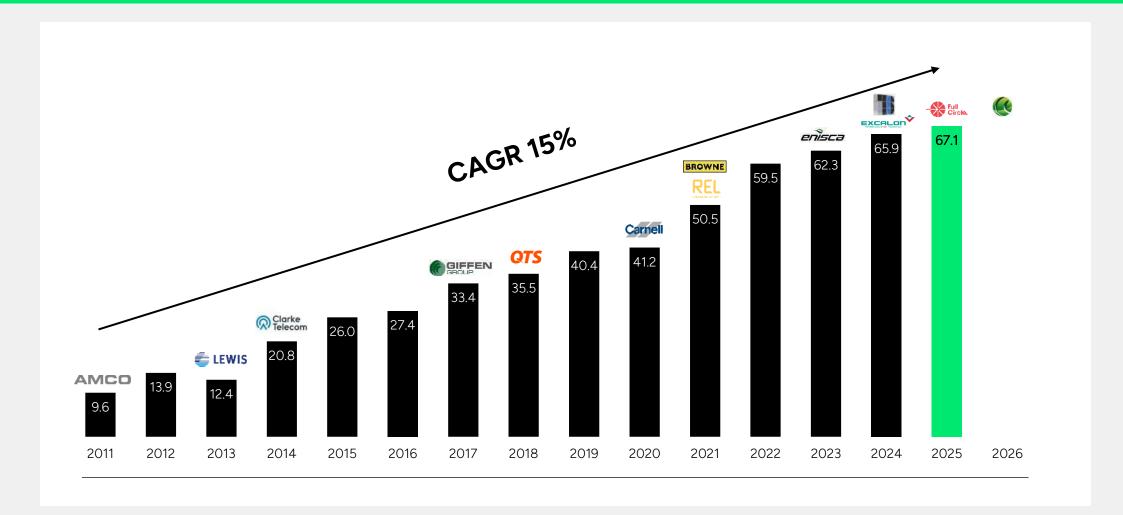
#### Free cash flow conversion\*



FCF FCF % Adj OP

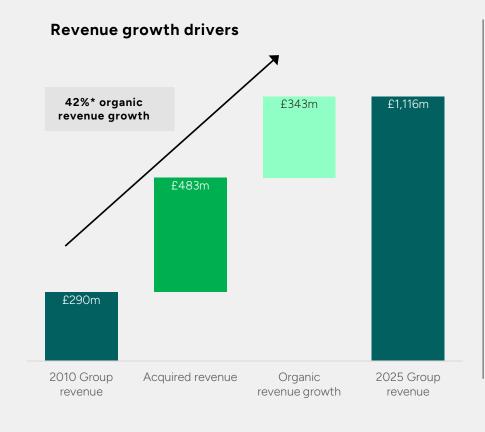
<sup>\*</sup> From continuing operations.
\*\* FY21 FCF impacted by Covid-19 VAT deferral and repayment. FCF = EBITDA (inc. lease depreciation) - Working capital - Provisions - net capex (inc. lease principal payments) - pension - cash exceptional charges - cash interest - cash tax

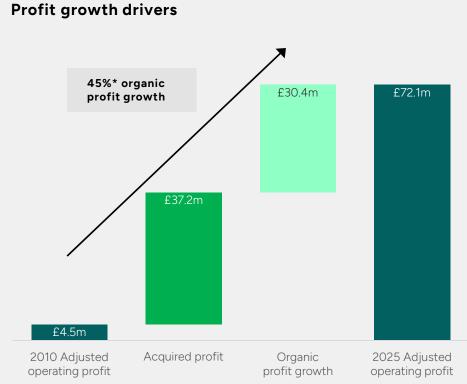
#### Compounding EPS<sup>1</sup> track record



Impacted by increase in Corporation Tax to 25% from April 2023.

#### **Growth drivers**





 $<sup>^{\</sup>star}$  All growth from acquisitions that occurs after the date of the acquisition is treated as organic.

### End markets underpinned by non-discretionary long-term renewal & maintenance programmes









c.£5.4bn

Annual addressable market

- Network Rail CP7 £5.0bn\*
- TOC's & LA rail spend £0.3bn\*
- TRU £0.1bn\*

**72** Total current frameworks

c.£5.6bn

Annual addressable market

- RIS3 and LA R&M £4.1bn\*
- Telecoms £1.4bn\*
- Aviation £0.1bn\*

**63** Total current frameworks

c.£9.2bn

Annual addressable market

- Transmission & distribution £3.8bn\*
- Nuclear £1.9bn\*
- Onshore wind UK & Europe £3.5bn\*

Total current frameworks

c.£10.0bn

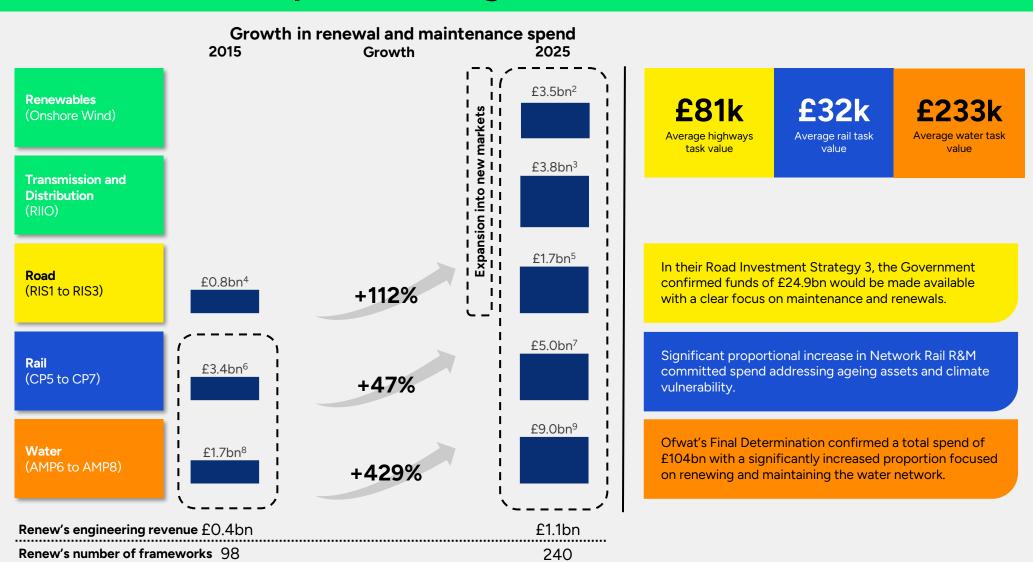
Annual addressable market

- AMP8 £9.0bn\*
- EA £0.8bn\*
- CRT £0.2bn\*

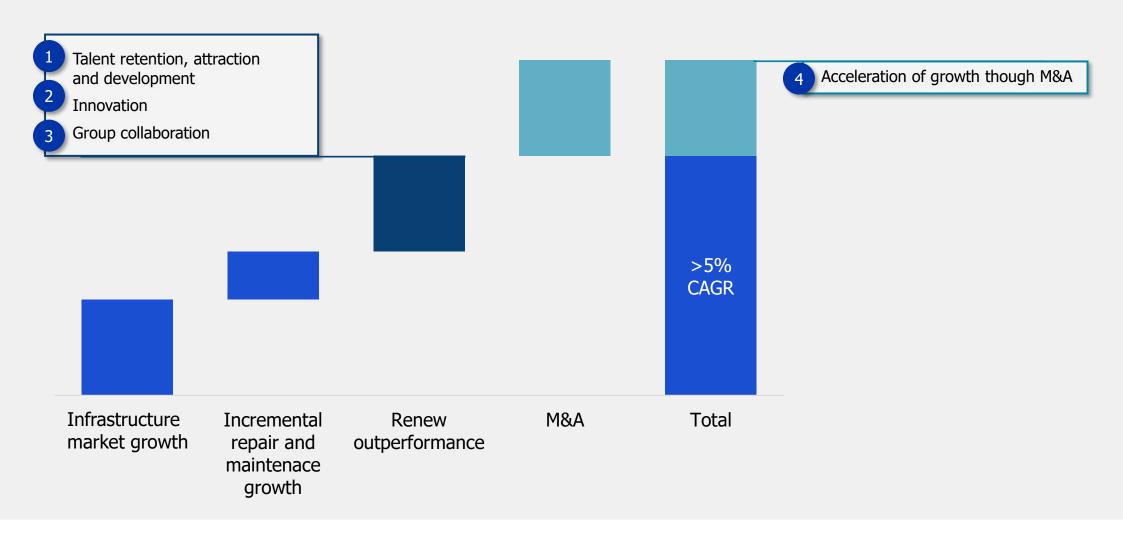
68
Total current frameworks

Annual addressable market **c.£30bn** focused on operating budgets

### Renewal and maintenance is a growing market and inherently lower risk than capital funding



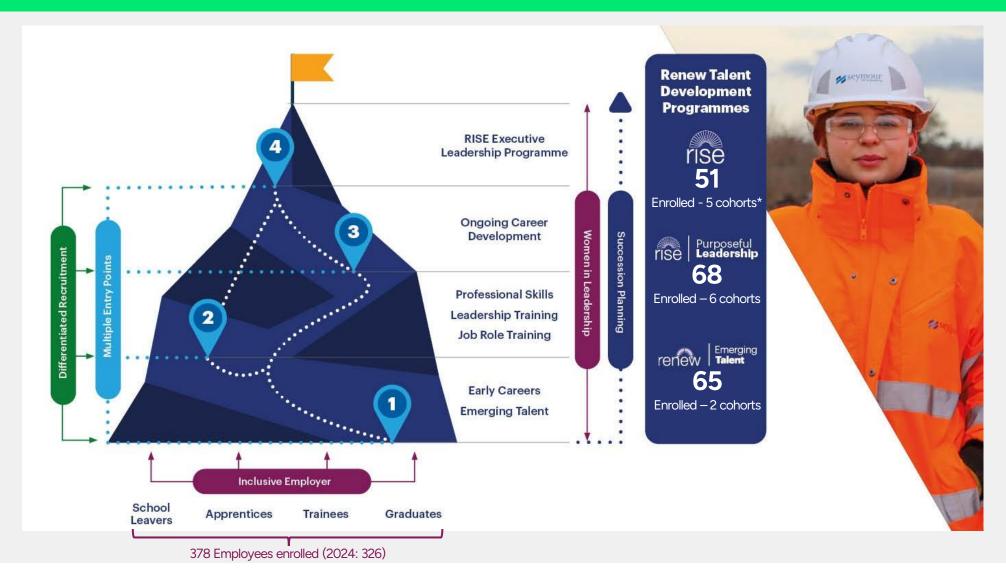
#### Our growth levers to drive continued market outperformance



#### 1

#### Talent retention, attraction and development

Resourcing future growth opportunities





#### Innovation strengthening market competitiveness

#### **Predictive maintenance**



- Wind turbine management
- SmartScan
- Storm overflow monitoring

#### **Inspections & monitoring**



- Wind turbine blade monitoring
- 3D rail condition monitoring
- Rail embankment stability

#### **Rail operations**

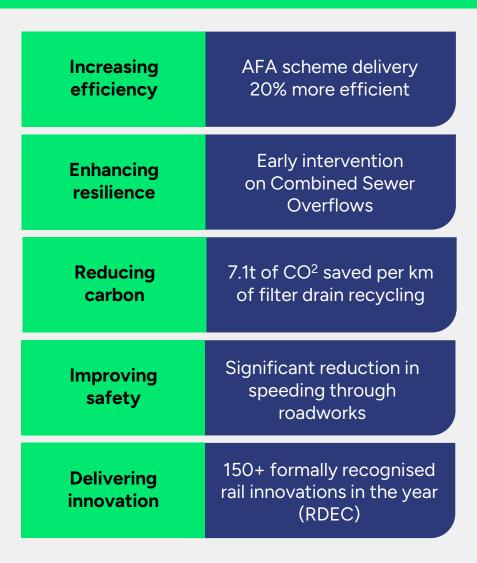


- In house-manufacture & production
- Bespoke rail plant fleet
- Rock Fall Detection system

#### **Road operations**

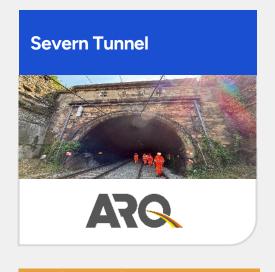


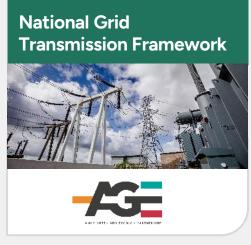
- StoneMaster
- SafetyCAM
- Smart Bridge expansion joints





#### Driving organic growth through collaboration









£626m of total frameworks won through collaboration over the last 3 years

> Accelerating access to new markets

Leveraging broader service capabilities



#### **M&A:** The opportunity

Consolidate fragmented markets and expand our service offering

#### **Our markets**

#### Rail

Broaden scope of services within Rail and support decarbonisation.

#### Infrastructure

Broaden scope of services within highways, communications networks and aviation.

#### **Environmental**

Increase water offering and consider opportunities in the wider environmental market.

#### **Energy**

Support growth in new nuclear & decommissioning programmes, transmission and distribution and renewables.

#### **Expansion of services and sectors through M&A**





#### **Acquired June 2024**

Excalon is a leading provider of high voltage and extra high voltage infrastructure to the UK electricity sector.





#### **Acquired October 2024**

Full Circle is a specialist provider of repair, maintenance and monitoring services for onshore wind turbines in the UK and Europe.





#### **Acquired October 2025**

Emerald Power is a specialist in overhead lines, focused on the maintenance & upgrade of electricity networks for Distribution Network Operators.

#### What we look for - key M&A criteria

- Engineering Services with opex focused budgets
- Highly attractive finances with EBIT up to £50m, operating margins >5%, a strong cash generative working capital model and inflation resilience
- Long term, direct, principal client relationships preferably engaged via frameworks
- Preferably a direct delivery model
- · Complementary bolt on or standalone brand in markets with high barriers to entry



#### Targeting the significant opportunity within the power market



#### **Entry into the Electricity Transmission & Distribution** (T&D) Market

Jun-24: Entry into Electricity T&D via c.£26m acquisition of Excalon, a leading high-voltage and extra high voltage cabling services specialist.

- Strategic fit: Platform acquisition into underground extra high voltage cabling
- Services: Design, planning, installation, repair and maintenance
- Voltage range: 11kV 132kV



#### **Expansion into Overhead Line** Maintenance

Oct-25: Expansion of its T&D offering via c.£12m acquisition of Emerald Power, a specialist in overhead line maintenance and upgrades for DNOs.

- Strategic fit: Strategic bolt-on to expand T&D offering above ground via overhead lines
- **Services:** Planning, installation, repair and maintenance
- Voltage range: 11kV 132kV



#### Already unlocking new opportunities

 Successful collaborations to secure new grid frameworks

#### Potential target capabilities

- Design
- Substation
- Jointina
- Automation

#### c.£3.8bn

#### Annual addressable market in electricity T&D

#### Market positioning

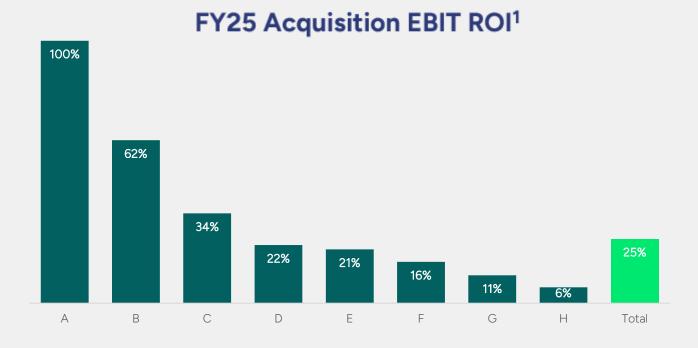
Renew now operates in a £3.8bn annual addressable market for transmission and distribution, as part of a broader £9.2 billion energy sector opportunity.

Developing a position in this market reflects Renew's commitment to diversifying its engineering services and capitalising on infrastructure investment trends.

"A multidisciplinary offering in the high growth electricity transmission and distribution market "



#### Generating value through M&A



Principal subsidiaries acquired since 2010

high-quality acquisitions over 15 years

£268m

invested in principal acquisitions with only £60m of new equity raised over that period

<1x

Net Debt: EBITDA did not exceed 1x over that period

34%

average EBIT ROI

## ESG



#### The Renew resilience plan

#### Our purpose led approach

Our purpose-led approach to ESG is based on our four commitments. These ensure we continue to align our business with the environmental, social and governance requirements of our stakeholders.

It is important that we work responsibly and in a sustainable manner to leave a lasting positive impact.





80% of our commercial fleet will be low carbon by 2030

9%

2024: 3%

100% of energy we use will be derived from "green" energy tariffs

95%

2024: 84%

Reduction in carbon intensity ratio 1 (tCO2<sub>e</sub>/£000)

2024: 0.030



**O Lost Time Incident** Frequency Rate ("LTIFR")

2024: 0.17

95% of eligible waste diverted from landfill

2024: 99%



50 STEM events supported

2024: 161

1 working day per employee assisting community projects (measured in hours)

2024: 0.25



4.5 training days per employee

2024: 5.4

70% employee survey response rate

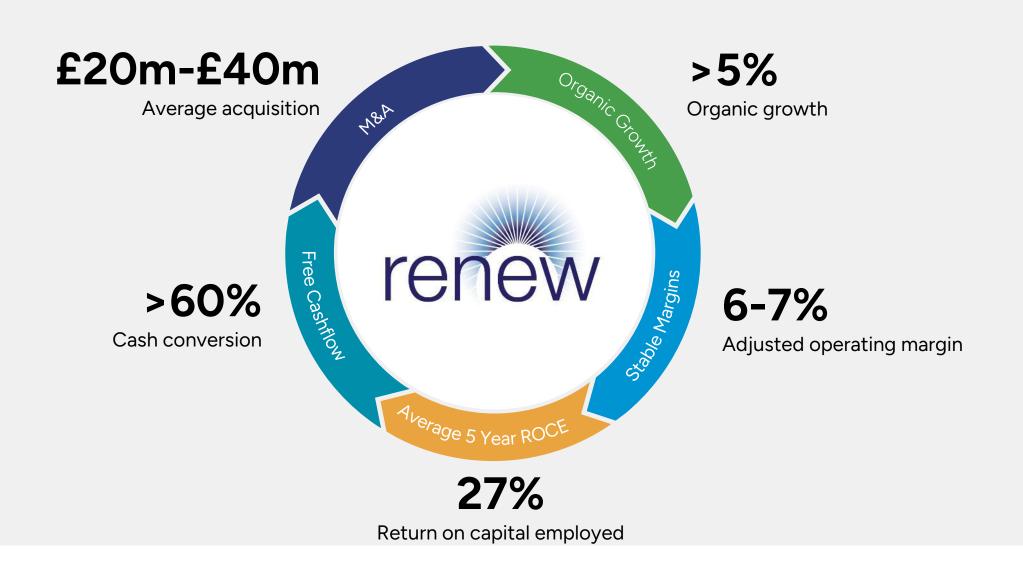
2024: 78%

1:20 Mental Health First **Aiders** 

2024: 1:11

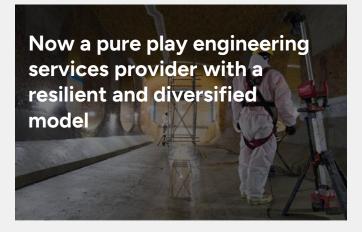
## Summary

#### Our compounding model



#### **Summary**

#### Outlook







New growth opportunities with entry into renewables and electricity distribution and transmission markets



Record order book heading into FY26 underpinning confidence in making further strategic and financial progress

## Appendix

#### References

- Renew uses a range of statutory performance measures and alternative performance measures when reviewing the performance of the Group against its strategy. Definitions of the alternative performance measures, and a reconciliation to statutory performance measures, are included in Note 9 of the results announcement.
- 2 Management assessment of available opportunity.
- 3 https://www.ofgem.gov.uk/energy-policy-and-regulation/policy-and-regulatory-programmes/network-price-controls-2021-2028-riio-2
- 4 https://www.gov.uk/government/collections/road-investment-strategy
- 5 Management assessment of available opportunity.
- 6 https://www.networkrail.co.uk/wp-content/uploads/2019/06/Delivery-Plan-for-Control-Period-5.pdf
- 7 Management assessment of available opportunity.
- 8 https://www.ofwat.gov.uk/wp-content/uploads/2022/01/PR14\_Review\_Paper\_Jan\_2022.pdf
- 9 https://www.ofwat.gov.uk/wp-content/uploads/2025/04/PR24-FD-sector-summary-revised.pdf

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